

HUB Reporting 101

Statewide Historically Underutilized Business Program

Statewide Procurement Division

Texas Comptroller of Public Accounts

Today's Presenters



Maya Ingram Manager Statewide HUB Program



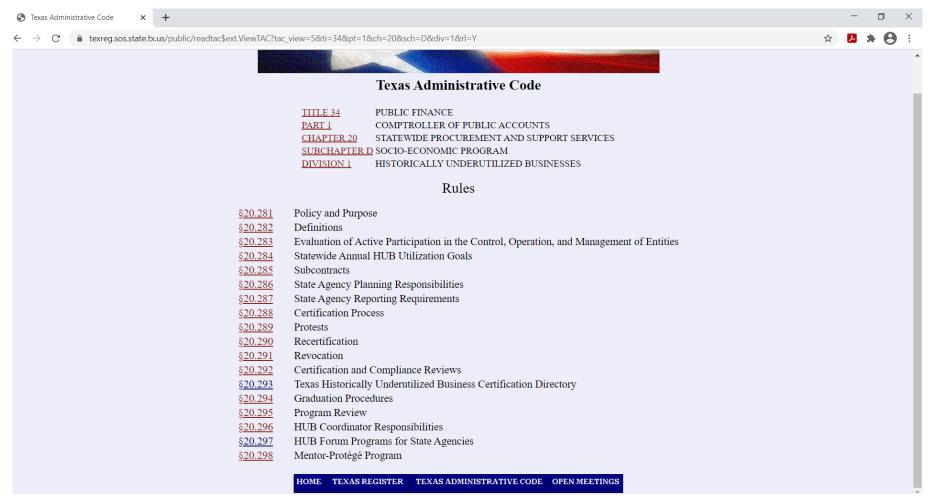
Erin Bennett
Team Lead
Data Management Team 2

The Statewide Historically Underutilized Business Program

Texas Government Code §2161 authorizes the Comptroller of Public Accounts (CPA) to establish and administer the Statewide Historically Underutilized Business (HUB) program.

Texas Administrative Code, Title 34, Chapter 20, Subchapter D, Division 1, Sections §20.281 to §20.298 (34 TAC 20) provide the rules for administering the HUB program.

Texas Administrative Code



34 TAC 20.281 Policy and Purpose

It is the policy of the comptroller to encourage the use of HUBs in the state procurement process through race, ethnic, and gender-neutral means.

The purpose of the HUB program is to promote good faith effort business opportunities for all businesses in state procurement and contracting in accordance with 34 TAC 20.284.

Texas Govt Code 2161.181 Goals for Purchases of Goods and Services

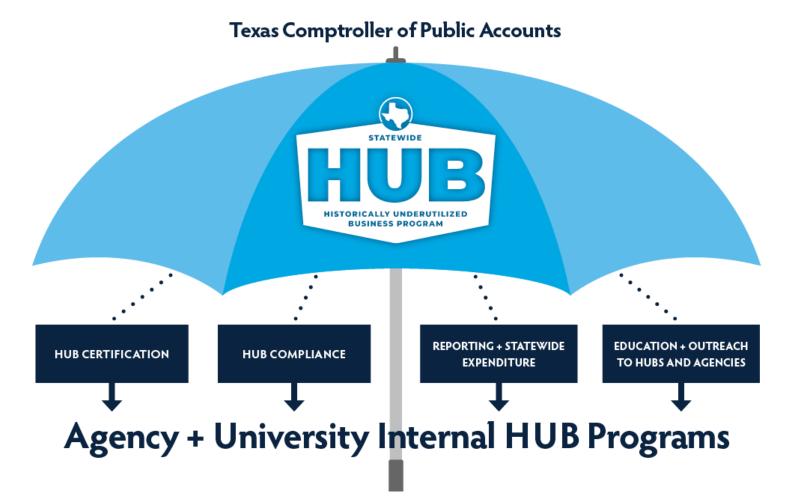
- 11.2% Heavy Construction, other them building contracts
- 21.1% Building Construction, including general and operative builders' contracts;
- 32.9% Special Trade Construction Contracts
- 23.7% Professional Services contracts
- 26.0% Other Services contracts
- 21.1% Commodities contracts

Texas Government Code 2161.062(e) 34 TAC 20.296

A state agency or institution of higher education with a biennial budget of at least \$10 million, SHALL designate at least 1 FTE as the **HUB Coordinator** to:

- Coordinate training programs for recruitment and retention of HUBs
- Report required expenditure information

Statewide HUB Program Structure



What is the HUB Report?

- Texas Government Code 2161.121
 - Requires the Statewide HUB Program to consolidate and analyze the agency and university expenditures.
 - The report includes the number and dollar amount of contracts awarded and paid to HUBs.
 - It analyzes the relative level of opportunity for HUBs provided in the various categories of acquired goods and services.
 - Semi and Annual expenditure report

HUB Reporting Reminders

- Statewide HUB Program will send a reminder email to all HUB coordinators in preparation for the HUB Annual and Semi-Annual report.
- The email will include:
 - Reporting Instructions
 - Timelines
 - Attachment A (Reportable comp object codes)
 - Attachment B (Report requirements and structure)

"What goes into the HUB report?"

- Treasury and Non-Treasury Expenditures <u>Paid</u> by the object codes (COBJ's) listed in "Attachment A".
- CPA uses the PCC (Purchasing Category Codes) to identify the type of purchases and allocates expenditures to the proper reports (i.e., Term Contracts)
- Term Contracts are recorded in the agency's detail report, but then subtracted from the agency's report base and marked as TC.
- Note: TXMAS contracts and DIR Contracts are not subtracted, and agencies must report any HUB Sub payments made through these contracts.

Exclusions to the HUB Report

- All expenditures NOT included in the "Attachment A" COBJs
- Expenditures made to Other Governmental Entities (Interagency, Interlocal, and Intergovernmental contracts)
 - Governmental Payment Exclusion application allows agencies to remove government Treasury payments from the HUB Report base.
- Payments made to set-aside-programs (WorkQuest and TCI)
- Note only the VID number for WorkQuest-17419760511 and TCI-17460014313 are excluded from the report

HUB Reporting Timelines

Reporting Period for the Semi-Annual is Sept. 1st to February 28th Reporting Period for the Annual Report is the Complete Fiscal Year

- March 1st to 15th and Sept. 1st to 15th CPA Portal Open for Data submission
- 1st Draft Review Period Opened (6 Days)
 - Agencies review submitted data for accuracy and make corrections if needed
 - Agencies review and identify draft expenditure data for government payment exclusion
 - Supplemental Letter (Optional) is due by April 12th
- 2nd Draft Review Period Opened (3 Days)
 - Final review of draft data for accuracy and make last minute corrections if needed.
- May 15th and Nov. 15th Final HUB Reports are sent to Legislative Offices then posted on-line
 - https://comptroller.texas.gov/purchasing/vendor/hub/reporting.php

Note: Agencies will be sent a specific timeline and procedures ahead of each reporting period.

HUB Report Overview



CPA uploads:

- Agency's Expenditures from USAS for the current reporting period.
- The valid HUBs for marking all the expenditures with gender and ethnicity

We combine the data & publish the individual agency & statewide reports



You upload your agency's other reporting data into the HUB portal:

- Non Treasury spend
- Group Purchasing
- Credit card spend with HUBs
- Subcontracting
- Supplemental Data

Treasury and Non-Treasury funds are combined to create your agency's total expenditures. Group, credit card, & subcontracting records are submitted so your agency can receive HUB credit for purchasing using these non direct payment methods. This information typically comes from your agency's financial and solicitation tracking systems.

Agency Provided Data

Data that your Agency/University provides for the HUB Report

- Subcontracting payments to HUBs (data collected from Progress Assessment Reports (PARs) submitted to your agency by prime contractors)
- HUB payments made with the agency's Citibank credit card
- Non-Treasury Expenditure Data (i.e. payments outside of the Treasury)
- Group Purchases Expenditure Data

Supplemental Data

- Number of Bond Issuances
- Number of Bids Sent (Optional)
- Number of Bid/Proposal Responses from HUBs and Non-HUBs
- Number of Awards to both HUBs and Non-HUBs
- Supplemental Letter (Optional)

Do I have any data to upload?

- Does your agency have HUB subcontracting records to report?
 - ✓ Yes you need to submit a file containing S records to get HUB credit for those expenditures.
 - ✓ No you don't need to submit a file with S records.
- Does your agency use Group Purchasing Contracts (typically only used by higher education systems)?
 - ✓ Yes you need to submit a file containing G records to get HUB credit for those expenditures.
 - ✓ No you don't need to submit a file with G records.
- Does your agency pay any HUB vendors with your Citibank card for reportable COBJ?
 - ✓ Yes you need to submit a file containing H records to get HUB credit for those expenditures
 - ✓ No you don't need to submit a file with H records to submit.
- Do all your agency's payments go through USAS (Treasury payments)?
 - ✓ Yes you have no expenditures to upload.
 - ✓ No you will need to upload a file with N records (Non-Treasury).
- Does your agency have any Supplemental data to submit?
 - ✓ Yes you need to complete the Supplemental data form in the HUB reporting portal.
 - ✓ No then you are done until the draft is posted for you to review.

Verifying Active HUBs

home » purchasing » downloads



DOWNLOADABLE FILES

Data files from the CMBL/HUB vendor search database and the Agency Address List system are available as downloads below.

For questions on additional content or systematic file transfer options, please contact our Procurement Customer Service staff at 512-463-3034.

Note: For best results downloading and viewing these files, use Internet Explorer.

Vendor Files (CMBL/HUB)

To search this data, go to CMBL/HUB Search.

- Active CMBL/HUB Vendors Master File (dat)
- File Information & Record Layout (txt)
- · Alternate version of CMBL/HUB Vendors Master File for existing users (dat)
 - File Information & Record Layout (txt)
- · Class Data and VIDs for Active CMBL/HUB Vendors (dat)
 - · File Information & Record Layout (txt)
- HUBs Active During Current Fiscal Year Master File (dat)
- File Information & Record Layout (txt)
- Class Data and VIDs for Active HUBs (dat)
- . All Active and Inactive CMBL/HUB Vendors (dat)
 - File Information & Record Layout (txt)

Agency Contact Files

If a HUB vendor is certified 1 day of the current fiscal year, they count as a HUB for the entire Fiscal Year.

A list of the HUBs eligible for the current Fiscal year can be downloaded from this link on the comptroller website.

https://comptroller.texas.gov/purchasing/downloads/

Note: After August 31st, the list will contain the eligible HUBS for the new Fiscal Year

File Information & Record Layout (txt)

Upload File Format

Formatting errors – the data <u>MUST</u> be submitted with the exact character length and location for each field.

EXAMPLE |--5-|----11-----|-11| 0099915209401020BATTERIES INC 7300-00006320.88G **Good Format** 0099915209401020BATTERIES INC 7400-00000340.81G 0099919413818337BIO-RAD LABORATORIES7310000000093.00G 0099919426404653GENERAL MEDICAL CORP730000000684.54G 0099919426404653MCKESSON GENERAL MED7300000002632.90G 0071012002687353Gessner Engineering 725600000000000.00S 0071012004155953Soji Services dba Me $7341000000000.0\overline{OS}$ **Error File** 0071012005396226JQ Infrastructure 0071012005635003Belknap Concrete 7341000000000.00S

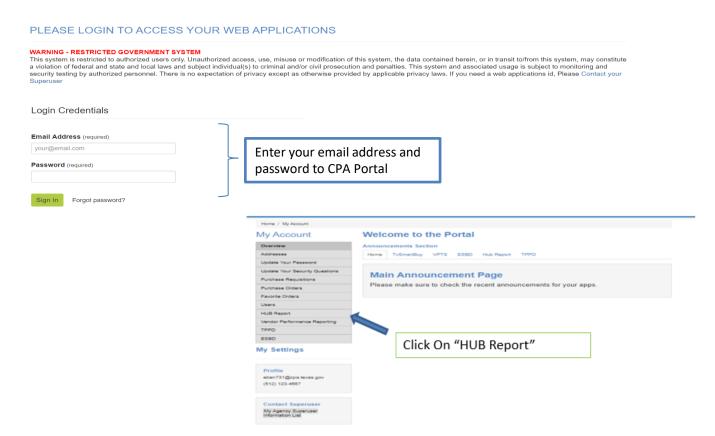
Pro TipCreate a separate upload file for each record type (N,H,G,S)**

Make sure your file names are <u>less than 50 characters in length</u> or you will receive an undefined error when you upload

The complete instructions on the HUB Reporting Procedures are sent to the state agencies and universities prior to each reporting period by the Statewide HUB Program.

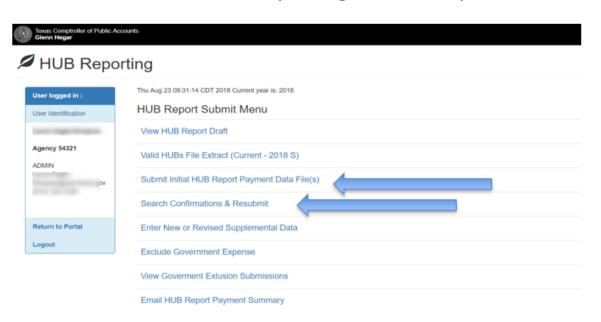
Logging into the HUB Reporting Portal

www.txsmartbuy.com



Load and Manage your Data Files

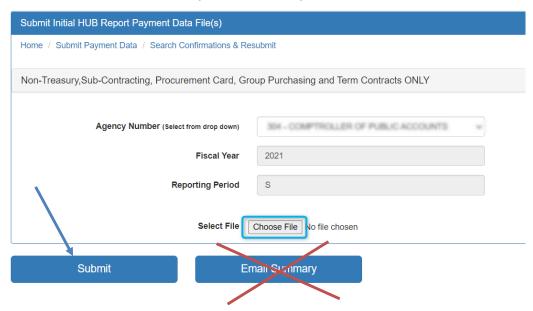
The View When The Reporting Period is Open



Click "Load Initial HUB Report Payment File(s)" or "Search Confirmations & Resubmit"

Load Initial HUB Report Payment File(s)

- Choose file and browse to select the file to upload
- Submit
- You will be emailed a confirmation showing what you loaded.
- Email Summary is only needed if you want to send yourself another summary of what you have loaded.



Errors

Errors when loading files

If you have formatting errors when you try to load a file in the portal, you will receive an email summarizing issues to be fixed before uploading again.

```
Line Number 383. Object Code 7303 is not one of the approved object codes.

"001 0000000000000 QUORUM REPORT 7303000000360.00H"

Line Number 490. Object Code 7303 is not one of the approved object codes.

"001 0000000000000MEJM MASS MED SOCIET7303000000212.13H"

Line Number 687. Object Code 7303 is not one of the approved object codes.

"001 00000000000000SOCIETY FOR SCIENCE 730300000090.00H"

Line Number 732. Object Code 7303 is not one of the approved object codes.

"001 00000000000STANFORD GSB-SSIR SU7303000000054.95H"

Line Number 790. Object Code 7303 is not one of the approved object codes.

"001 300000000000THE CHRONICLE 7303000000139.00H"

Line Number 923. Object Code 7303 is not one of the approved object codes.

"001 14603583601CITIBANK 7303000000856.08N"
```

Errors Continued...

Validation Errors

Once the portal is closed data validation is run and may produce errors. You will receive information in an email about the data that needs to be corrected in your file.

- The agency is reporting \$197,348.98 in credit card payments to HUBS, but they don't have any Treasury or Non-Treasury payments to the Citibank VID.
 - The wrong Citibank VID (11352664707) or mail code (045) was sent the payment.
 - You may have missing Non-Treasury payments

September 16, 2020 Agency -

 Your payment to Citibank didn't process through the Treasury before the cut for this reporting period

```
Type of record H records submitted:

Non Treasury Payments (Type of record N):
Treasury Payments:

Total Credit Card (Actual) Payments:

$0.00
```

Sample Error

19416876654 18606452656 13608998251 11349946506 14603583601 11352664707

Only payments on these VIDs count as Credit Card Payments:

You do not have enough actual payments to cover the records submitted.

Most Common Validation Errors in HUB Reporting

- 1. Reporting more HUB subcontracting payments than the direct expenditures paid to prime (Treasury and Non-Treasury under the COBJ)
 - Subcontracting payment(s) coded to a different COBJ from the direct payment(s).
 - Prime contractor's invoice payments haven't cleared the Treasury for the subcontracting expenditure that was submitted.
- 2. Reporting more HUB credit card payments than are reflected in your Treasury and Non-Treasury credit card payments to Citibank.
- 3. Failure to delete the initial file submitted in the portal, when submitting a corrected data file.



What do I need to do during the draft periods?

REVIEW YOUR DRAFT REPORTS WHILE THE PORTAL IS OPEN!

Draft Period to Review the HUB Report

- Draft periods are determined by CPA are open to all state agencies and universities to review the data for accuracy and to make any corrections to the agency/university's submitted <u>data before the report is published.</u>
- The CPA HUB Portal will only be open to agencies and universities during the initial reporting period and both draft periods.
- Agencies can exclude inter government payments during the draft periods
- After the second draft review period is closed, no changes can be made to your data.
- Please note, no corrections may be made to treasury data after August 31st of the current fiscal year. These corrections MUST be made by the agency/university's financial office.

Viewing Draft Reports



HUB Report Draft

Home / Hub Report Draft

Please note the following:

- Under the data verification process for this reporting period, state agencies and institutions of higher education may also review their draft data by agency number for exclusions and errors. Each agency is accountable for its own data.
- If your agency's data is accurate, no response is necessary.
- . If your agency's data is NOT accurate, you may re-submit your data during this time period by following the procedures outlined in the Statewide HUB Reporting Procedures.
- If you have any questions about this procedure, you may contact (512)463-5872.

Thanks in advance for your cooperation in preparation of the HUB Report.

- Sections I-VI
- · Section VII Summary by Agency
- · Detail by Agency
- · Consolidated Report and Analysis of Awards by Certified HUBs by Agency
- . Data Validation Summary Reports
- · Supplemental Data Reports

Reviewing Draft Reports

- 1. Download your reports.
- 2. Review them while the HUB Portal is open for each draft period.
- 3. Should someone else review the draft? Share it with them and let them know your deadline for when the draft period closes.
 - a) Start with looking at your Agency Expenditure Report.
 - Are the totals what you expected?
 - b) Compare to Agency Detail Report.
 - Are there duplicate transactions?
 - If yes, search "Confirmations and Reload" and check for duplicate files.
 - c) Are there expenditures missing?
 - Make sure you aren't missing reporting sections for your agency, subcontracting, non-treasury, group, or credit card records.
 - d) Are all HUB vendors marked with their HUB certification category?

Reviewing Report Continued...

- 4. Check the data on your consolidated report, does it look right?
 - Compare it to Agency Expenditures Report and the Detail Report if you have questions about the numbers.
- 5. Compare the numbers to last fiscal year report.
 - Are they drastically different? Why?

Consolidated Reports By Agency

The top section of the Consolidated Reports shows a summary of HUB and Non-HUB spend by category, for each agency.

- Be aware that Total Spent with <u>HUB plus Non-HUB may not necessarily equal the total expenditures</u>
 <u>for the category.</u> The amount spent with HUBs includes both subcontracting records and direct
 payments to prime and HUB contractors.
- To see where these numbers are coming from, compare them to your Agency Expenditure Data Report.

PROCUREMENT CATEGORY	TOTAL EXPENDITURES	TOTAL \$ SPENT WITH NON HUBS / %	TOTAL \$ SPENT WITH HUBS / %	ANNUAL PROCUREMENT GOAL %
HEAVY CONSTRUCTION	0	0 0%	0 0%	11.20%
BUILDING CONSTRUCTION	\$2,691,913	\$2,691,913 / 100.00%	\$2,636,174 / 97.93%	21.10%
SPECIAL TRADE	\$701,358	\$701,358 / 100.00%	0 /0%	32.90%
PROFESSIONAL SERVICES	\$28,207,402	\$28,207,402 / 100.00%	\$7,074,039 / 25.08%	23.70%
OTHER SERVICES	\$349,329,187	\$343,141,505 / 98.23%	\$6,190,473 / 1.77%	26.00%
COMMODITY PURCHASING	\$169,842,135	\$168,236,403 / 99.05%	\$1,609,666 / 0.95%	21.10%
TOTAL:	\$550,771,995	\$542,978,581 / 98.59%	\$17,510,351 / 3.18%	

State Agency Expenditure Data

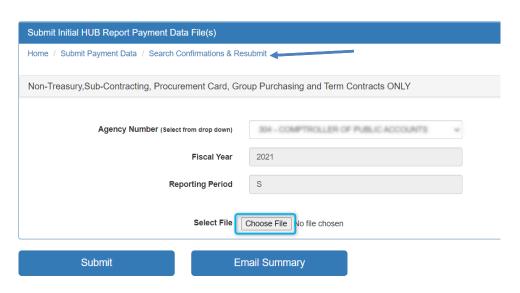
The State Agency Expenditure Report shows the summary of agency expenditures:

- 1. Treasury expenditures (uploaded from CPA financial system)
- Non-Treasury expenditures (agency entered)
- 3. Subcontracting amounts (agency entered)
- 4. Term contract expenditures that were backed out based on PCC (A, B, or C)
- 5. Inter governmental transactions (agency backed out) during the draft period

		-		- BUILDING CONS	TRUCTION UNADJUSTED	GOAL IS 21.1%		
Т	\$2,691,913	0 / 0%	0 / 0%	0 / 0%	0 / 0%	0 / 0%	0 / 0%	0 / 0%
N	0	0 / 0%	0 / 0%	0 / 0%	0 / 0%	0 / 0%	0 / 0%	0 / 0%
S	***	\$2,636,174 / 97.93%	0 / 0%	0 / 0%	\$2,636,174 / 97.93%	0 / 0%	0 / 0%	0 / 0%
-TC	0	0 / 0%	0 / 0%	0 / 0%	0 / 0%	0 / 0%	0 / 0%	0 / 0%
-1	0	0 / 0%	0 / 0%	0 / 0%	0 / 0%	0 / 0%	0 / 0%	0 / 0%
	\$2,691,913 \$2,636,174 / 97.93%		0 / 0%	0 / 0%	\$2,636,174 / 97.93%	0 / 0%	0 / 0%	0 / 0%
PROCUREMENT CATEGORY		TOTAL EXPENDITURES	TOTAL \$ SPENT WITH NON HUBS / %		TOTAL \$ SPENT WITH HUBS / %		ANNUAL PROCUREMENT GOAL %	
HEAVY CONSTRUCTION		0	0 0%		0 0%		11.20%	
BUILDING CONSTRUCTION		\$2,691,913	\$2,691,913 /	3 / 100.00% \$2,636,174 / 97.93%			21.10%	

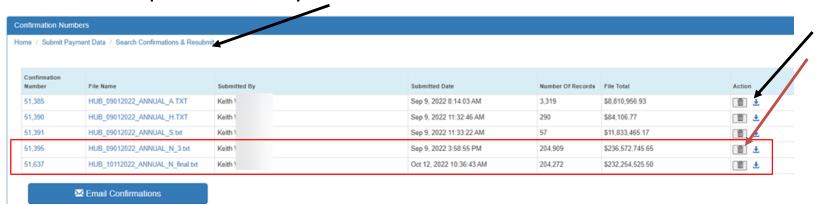
What do I do if I have incorrect data?

- 1. Correct your file
- 2. Browse and choose file to select and upload
- 3. Click "submit"
- 4. Confirmation email will be sent verifying upload
- Go to "Search Confirmations & Resubmit" to confirm changes



Search Confirmations & Resubmit

- Delete the previous version(s) of the file.
- Load additional files by going to "Search Confirmations and resubmit".
- 3. Export the files you have loaded.

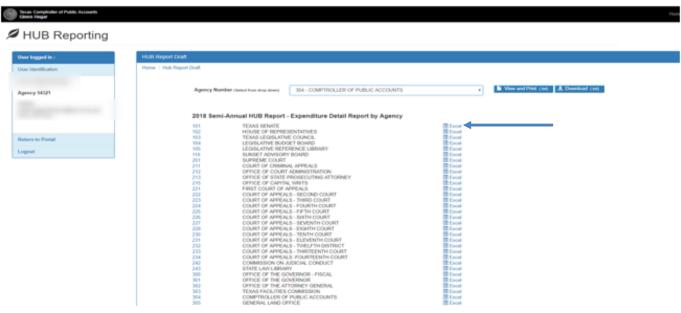


*Note: when you finish with the initial file uploads, and draft reviews, take a screen shot of this page showing the final uploads were completed, in case of questions later in the process.

Identifying Government Expenses During the Draft Periods

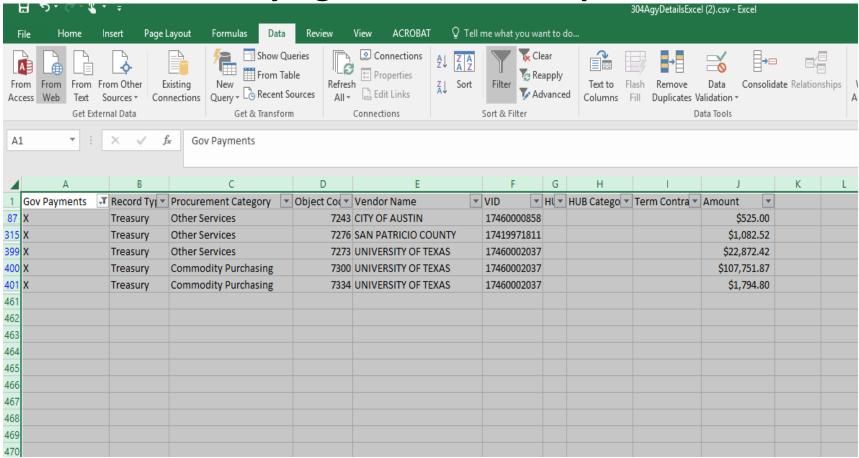
To generate a list of your expenditures to help you identify your government exclusions:

- Go to View HUB Draft
- Details by Agency



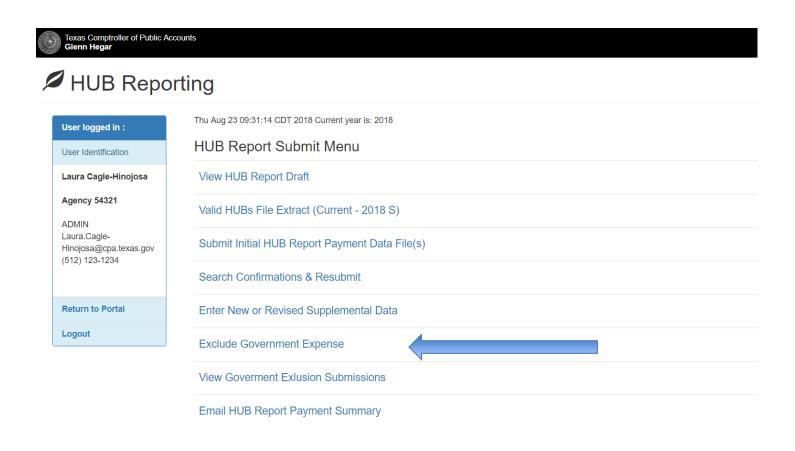
 Select the "Excel" icon next to your agency's name to download a file of your expenditures.

Identifying Government Expenses



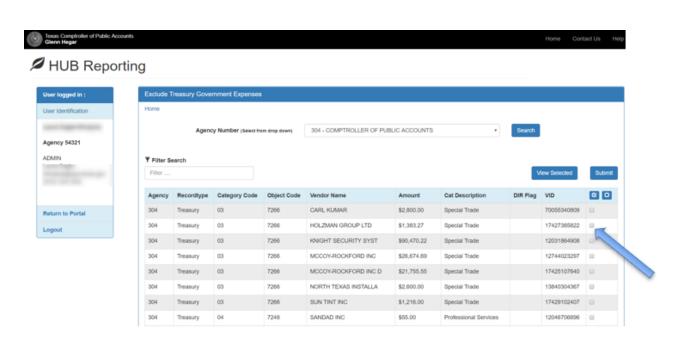
 You can use the spreadsheet as a guide to identify and mark government expenditures in the "Exclude Government Expense" Application

Excluding Government Treasury Payments



Exclude Government Expense

Note only *Treasury*payment data records will display in this application



- 1. Agency expenditure detail data will display
- 2. By clicking on the record's box the government payment record will be marked for exclusion.

Exclude Government Expense Continued...



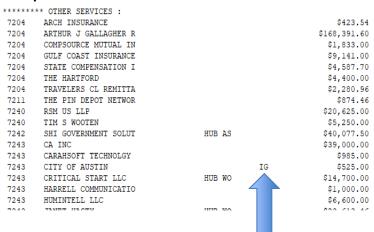




- 3. To view the government payments tagged for exclusion press "View Selected"
- 4. Once you are finished press "Submit" to submit exclusion data
- 5. An email will be generated with an Excel file reflecting all of the records that were selected for exclusion/removal
- **Pro Tip**If you have a large number of exclusions to make, do them in batches. If you go 15 minutes with out submitting you will lose those unsaved selections.**

Excluding Government Expenses

Excerpt from Detail



HUB Reports will reflect the expenditure records that were excluded from the reports by either IG or I depending on the report

Excerpt from Section VII

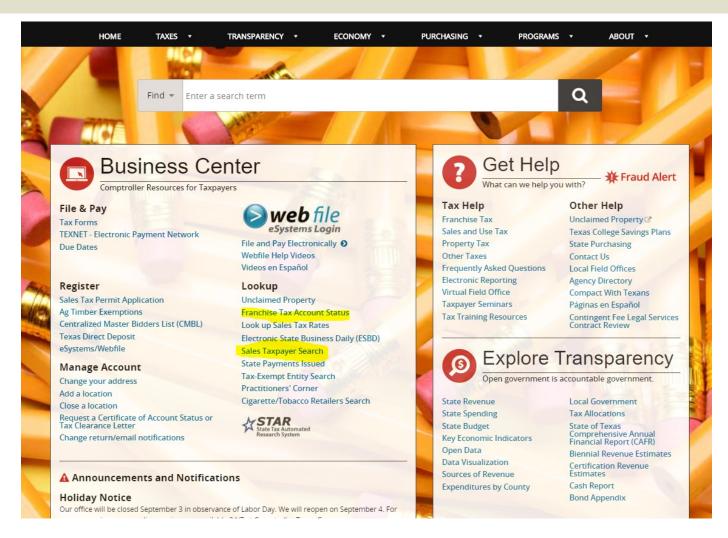
T N	\$7,102,721	\$768,692/10.82%	\$208,571/2.94%	\$250,020/3.52%	\$164,739/2.32%	\$143,650/2.02%	\$1,710/0.02%	
S -T(\$1,483/2.17%			\$1,483/2.17%			
-1	\$109,546							
	\$6,924,928	\$767,209/11.08%	\$208,571/3.01%	\$250,020/3.61%	\$163,256/2,36%	\$143,650/2.07%	\$1,710/0.02%	

304-COMPTROLLER OF PUBLIC ACCOUNTS-Commodity Purchasing Unadjusted Goal is 21.1%

Excluding Government Expense

Each agency is accountable for the records they excluded from their HUB report base.

Make sure no other record is excluded other than government expenditures.



"Franchise Tax Account Status," "Sales Taxpayer Search," can be used to determine if an expenditure belongs to a vendor or a government entity.

HUB Report Best Practices

- 1. The Comptroller's HUB Expenditure Reports are the official report for each agency's HUB utilization.
- Always use CPA HUB data when preparing reports to the extent possible.
- 3. Always make sure your data is consistent in all of your reporting.
- 4. Supplemental Letter should include variances and special circumstances that are not reflected in your agency's data.

Required Internal Monthly Evaluations of HUB Participation

Texas Government Code §2161.122

Monthly expenditure information gathering data by division
This is intended to assist in preparation of the semi and annual reports
and

allow for HUB planning to increase HUB participation:

- For internal use only
- HUB meetings with procurement and other divisions
- Progress Assessment Reports
- Group Purchasing with HUBs to Comptroller for semi and annual reporting

Required Internal Annual Evaluations of HUB Participation

Texas Government Code 2161.123

Strategic Planning

requires a written plan to increase HUB usage in contracts and requires:

- Mission or Policy Statement relating to increasing HUBs
- Goals to be met by carrying out the policy or mission statement
- Plans to increase HUB participation (outreach plans)
- Performance Measures (Strategic Plan Due Quarterly)
 - Submission is according to agency's policy

34 TAC 20.286

HUB Plan

State agencies to prepare a written HUB Business Plan for the use of HUBs in purchasing, and in public work contracts based on the Strategic Plan with detail information to be included in the LAR.

Required Annual Evaluations of HUB Participation (cont.)

Texas Government Code §2161.124

- Agency Progress Report is an annual self assessment documenting progress in the HUB Plan to increase HUBs:
 - Due December 31st
 - Statewide HUB provides the form
 - Agencies provide the report to the agency's financial division to submit with nonfinancial data report (complete instructions https://gov.texas.gov/organization/bpp)
 - Agencies and Universities submit their report via email to the Governor, Lt. Governor and Speaker of the House of Representatives' offices

Required Internal Evaluations of HUB Participation

Texas Government Code §2161.127

- Legislative Appropriation Requests (LAR)
 - Requires LAR include HUB information
 - Should include the past 3-year expenditure analysis including HUB goals.
 - Provide to agency's budget division to incorporate into LAR every other year prior to session

Texas Government Code §2161.183

- Estimate of Expected Contracts Awards
 - Due no later than the 60th day of the new fiscal year
 - Prepare and keep on file

The Statewide HUB Program will:

- Continue its commitment to administer the program based on the legislative requirements.
- Assist state agencies in education, outreach, and compliance to meet the HUB good faith effort.
- Provide training to small businesses and HUB vendors to extend their ability to competitively bid and increase their award opportunities.

Need Assistance?

- Link for reporting portal <u>www.txsmartbuy.com</u>
- For questions contact the program manager at (888)863-5881 or (512)463-5872 statewidehubprogram@cpa.Texas.gov or linda.rogers@cpa.Texas.gov
- For system issues contact Erin Bennett (512) 463-4840 erin.bennett@cpa.texas.gov